



The Business
that
**Changes
Lives**

Saba Compensation Plan (Canada)

for **you.** for **life.**

saba[™]

The Saba Plan

The Saba Compensation Plan is a easy-to-follow, simple-to-build program. Saba allows you to earn money in 8 different ways. From up-front profits to long-term residual income, Saba offers something for everyone. Whether you're new to network marketing or an experienced networker, Saba truly is for you, for life.

As a Saba Associate you will have the right to market Saba products. Saba pays Fast Start bonuses when you sell a new Associate a product pack. Enroll 2 new Associates; put one on team A and one on team B, then teach those new Saba Associates to do the same. You're now on your way to building your Saba business.

Saba pays up to 51% of Commissionable Volume (i.e., up to 80% the wholesale price on all product sales). Commissions are paid weekly. Once this 51% cap is reached, the commission is prorated down to every Associate who earns a check in excess of \$100. Saba pays you weekly on retail sales, fast start bonus, team building bonus, weekly upline commissions and various bonus pools. At the end of each month, 3.5% of the total product sales are shared with our hard-working Associates. There is also a 100% matching bonus program that we believe is the best in the industry.

The following pages will take you step-by-step through the Saba Two-Team Compensation Plan. Part of your training from your team leader should include this plan. As you add Associates on your team, make sure they too understand this information.

Remember - Knowledge is Power, and the only thing stronger is putting that knowledge in action.

Getting Started Quick Facts

Enroll as a Saba Associate

You can enroll today as a Saba Associate for free. When you become an Associate and activate your account, you will receive full access to the Saba back office information and a free marketing website. When you encounter someone who wants to become a Preferred Customer or a Saba Associate, you can enroll them through this marketing website or by calling customer service.

Becoming Commission Qualified

In order to start earning commissions as a Saba Qualified Associate, all you have to do is enroll as a Saba Associate by providing your tax ID number, correct address and have a monthly sale of product (no minimum required). It's that simple for you to be eligible to earn income on a weekly basis. Commission is earned and accrued until your commission check is \$20.00 or more. Any commission amount that is equal to or over \$20.00 is paid out on a weekly basis.

Enroller

When you introduce a new person to Saba and sign them up, you are their personal Enroller. Your Enroller is the person who introduced you to Saba.

Active Associate

Active Associate is defined as an Associate with a monthly sale of product (no minimum required).

Auto-Ship

Auto-ship is a recurring monthly order that you can choose to have delivered to you each month, saving you the trouble of having to call in or go online.

Preferred Customer (PC)

PC is defined as a customer that enrolls in the Saba program to purchase products at wholesale prices. A PC is not qualified to receive commissions. Every PC has the option in its sole discretion to upgrade to an Associate by simply enrolling as a Saba Associate.

Qualified Volume (QV)

QV is defined as 100% of the wholesale price of Saba product sales.

Commissionable Volume (CV)

CV is defined as up to 80% of the wholesale price of product sales.

Commission Roll-Up

When an Associate is not eligible to receive commission (Inactive Associate), all eligible commission that otherwise would have been earned by such Associate are rolled-up to the next eligible upline Associate to make sure every commission qualified dollar is paid out each week.

8 Ways To Earn Money With Saba

1. Retail Profit

Purchase Saba's products at the wholesale prices and sell at the retail prices.

2. Preferred Customers (PCs)

Earn weekly commissions from preferred customers who purchase Saba products directly through Saba.

3. Fast Start Bonuses

Earn Fast Start Bonuses every time you directly sell a new Associate or PC a product pack.

4. Team Building Bonus

Earn bonuses when your personally enrolled Associate sells a new Associate or PC a product pack.

5. Weekly Upline Commissions

As a Commission Qualified Associate, you earn 10% of your lesser leg's commissionable volume (CV) on Team A or Team B.

Example: If you had \$1,000 CV on your strong leg (Team B), and \$800 CV on your lesser leg (Team A), you would earn \$80 (10% of \$800). Your (business center) commission caps out at \$25,000 per week. Commissions are paid weekly and Associates have the option to select direct deposit into a checking or a savings account.

6. Matching Bonus

- 1st generation 50% - Received when you become Senior Associate
- 2nd generation 20% - Received when you become a Director
- 3rd generation 10% - Received when you become a Bronze Director
- 4th generation 5% - Received when you become a Silver Director
- 5th generation 5% - Received when you become a Gold Director
- 6th and 7th generations 5% - Received when you become a Platinum Director and higher

7. Monthly Bonus Pools

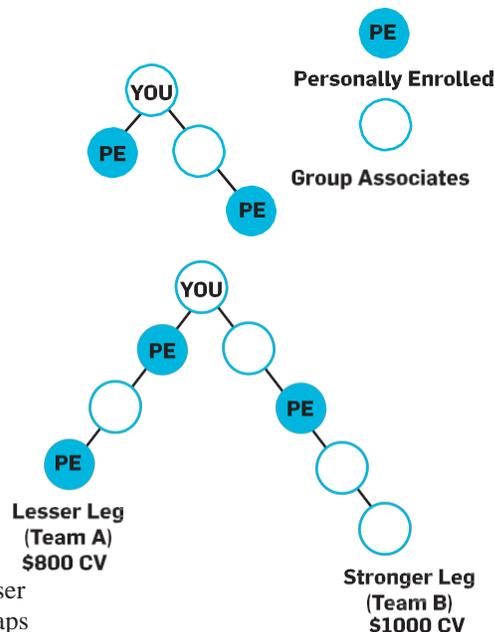
3.5% of the wholesale volume of Saba is put into bonus pools and paid out each month to top producers and builders.

8. Super Start Bonuses

We give you the month you joined Saba plus the following full month to earn an additional \$100 by selling 4 new product kits with auto-ships.

Plus Cash Contests, Awards, Recognition and much more!

Saba awards cash prizes, trips, and gives recognition to qualified Associates each year. You get to enjoy trips to places such as: Aruba, Bahamas, Dominican Republic and other awesome places. The qualifications, prizes and trips vary from event to event. Please check your Saba Back Office or Customer Service representatives for details on qualifications, contest rules and prizes.



Understanding Our Compensation

Saba's Compensation is designed to reward everyone no matter what their level of experience. When you become a Saba Associate, you simply introduce the product and opportunity to two people. When those two people enroll, you place one on Team A and one on Team B - in other words, one on the left leg and one on the right leg. You then teach those two to do the same - enroll two people, one on Team A and one on Team B. Saba allows you to focus on building just two teams, or two legs. No longer do you have to continue to build wide, and juggle your efforts and time.

Fast Start Bonuses

This is a weekly bonus paid to you when you directly sell a new Associate or PC with a product pack. The amount of the bonus paid depends on the size of the product pack.

Team Building Bonus

This is a weekly bonus paid to you when someone you have enrolled sells a new Associate or PC a product pack. The amount of bonus paid depends on the size of the product pack.

Example: If Sue enrolls Cindy, and Cindy enrolls Bob with a product pack, Cindy will receive a fast-start bonus, and Sue will receive a bonus as well.

Weekly Residual Commissions

As you build your two teams in Saba, one leg will have more volume than the other leg. You are paid 10% CV on the lesser leg.

Example: If Team A has \$1,000 in CV, and Team B has \$900 CV, you will earn 10% of \$900, or \$90 commission that week. Each week the lesser amount is subtracted from the higher volume amount and "banked."

In the example above, you would have \$100 banked. This means that next week you would start with \$100 CV in your stronger leg. This banking continues until your lesser leg catches up to the banked volume on the stronger leg at the end of a week. At that time, your pay leg would switch to the other leg.

Matching Bonuses

Every new Saba Associate that you enroll becomes your 1st generation. This means that you will earn 50% matching bonus off of what your 1st generation Associates earn on their pay leg.

Example: Sue enrolls Cindy. Cindy becomes Sue's 1st generation. Cindy goes out and earns \$200 from her pay side commissions from the sale of products. Sue would receive a matching bonus of 50%, or \$100. Sue can enroll as many Saba Associates as she wants and will earn 50% matching bonus off of each and every one of them that earn a pay side commission, every week.

Now, Cindy enrolls Bob. Bob is Cindy's 1st generation and Sue's 2nd generation. Cindy earns 50% matching bonus off of Bob's pay side commissions, and Sue earns a 20% matching bonus. If Bob earns \$1,000, Cindy will earn \$500 matching bonus, and Sue will earn a \$200 matching bonus. This continues through 7 generations of matching bonuses. See the qualifications to receive matching bonuses on page 5.

Saba Bonus Pools

The Saba Bonus Pool pays out 3.5% of the total wholesale monthly product volume of Saba. For rules and regulations on the Saba Bonus Pools, check your website or with your team leaders for details on the Saba Bonus Pools.

- Saba pays 1% in a Top Recruiter's Bonus Pool and 0.5% is paid on a pro rata basis to all going for Gold Directors (GFG) directors with volume from \$5,000 up to \$24,999 QV. The higher your pay-side volume, the higher your check will be.
- Saba pays 0.5% to qualified Gold Directors, Platinum Directors and Executive Platinum Directors and Millionaire Ruby, Emerald and Diamond Platinums.
- Saba pays 1% to qualified Platinum Directors, Executive Platinums and Millionaire Ruby, Emerald and Diamond Platinums.
- Saba pays 0.5% to qualified Executive Platinums and Millionaire Ruby, Emerald and Diamond Platinums.

Super Start Bonuses

We give you the month you joined Saba plus the following full month to earn an additional \$100 by selling 4 qualified product packs with auto-ships.

Promotion Qualifications and Incentives

Associate

- Earn Fast Start Bonuses
- Earn 10% CV on pay side

Senior Associate

- Have a personal minimum QV of \$100
- Have 2 personally enrolled, Active Associates
- Earn Fast Start Bonuses
- Earn 10% CV on pay leg
- Earn 1 generation of matching bonus

Director

- Have a personal minimum monthly QV of \$100
- Have 4 personally enrolled, active Associates
- Directors earn Fast Start Bonuses
- Have \$2,500 qualifying volume (QV) on pay leg
- Earn 10% CV on pay leg
- Earn 2 generations of matching bonuses

Bronze Director

- Have a personal minimum monthly QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$7,500 QV in pay leg
- Earn Fast Start Bonuses
- Earn 10% CV on pay leg
- Earn 3 generations of matching bonus

Silver Director

- Have a personal minimum monthly QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$12,500 QV in pay leg
- Earn Fast Start Bonuses
- Earn 10% CV on pay leg
- Earn 4 generations of matching bonus

Gold Director

- Have personal minimum monthly QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$25,000 QV in pay leg
- Earn Fast Start Bonuses
- Earn 10% CV on pay leg
- Earn 5 generations of matching bonuses.
- Share in a 0.5% Bonus Pool

Platinum Director

- Have a personal minimum monthly QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$50,000 in QV on pay leg
- Earn Fast Start Bonuses
- Earn 10% CV on pay side
- Earn 7 generations of matching bonus
- Share in a 1% Bonus Pool plus a share of the Gold Bonus Pool

Executive Platinum

- Have a personal minimum QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$100,000 QV on pay leg
- Executive Platinum Directors earn Fast Start Bonuses
- Earn 10% CV from their pay leg
- Earn 7 generations of matching bonus
- Share in a 0.5% Bonus Pool plus a share of the Gold and Platinum Bonus Pools

Millionaire Ruby Platinum

- Have a personal minimum QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$1,000,000 QV on pay leg
- Earn Fast Start Bonuses
- Earn 10% commissionable volume from their pay leg
- Earn 7 generations of matching bonus
- Share in Gold, Platinum and Executive Platinum Bonus Pools
- Customized platinum or gold ring with a ruby stone that is interchangeable for future advancements

Millionaire Emerald Platinum

- Have a personal minimum QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$3,000,000 QV on pay leg
- Earn Fast Start Bonuses
- Earn 10% CV from their pay leg
- Earn 7 generations of matching bonus
- Share in Gold, Platinum and Executive Platinum Bonus Pools
- Customized ring is upgraded to an emerald stone

Millionaire Diamond Platinum

- Have a personal minimum QV of \$100
- Have 4 personally enrolled, active Associates
- Have \$5,000,000 QV on pay leg
- Earn Fast Start Bonuses
- Earn 10% CV from their pay leg
- Earn 7 generations of matching bonus
- Share in Gold, Platinum and Executive Platinum Bonus Pools
- Customized ring is upgraded to a diamond stone

